

Customer Need	Description	Comment	Rank
CN1	All solutions must meet the safety regulations		3
CN2	Efficient kitting process	Minimize number of touches in the current process	3
CN3	Speed up the kitting process	Minimize the walking and decrease the walking path.	2
CN4	Standard kitting processes for Oracle	Create standard work for the kitting process	3
CN5	Efficient and safe transportation of the kits	Ergonomic and organized kit carts will improve efficiency of the process	2
CN6	Efficient material flow in the DC	Minimize number of steps in the current process	3
CN7	Ensure on-time delivery		2
CN8	Stage of material is easy to track		1
CN9	Track time to receive		1
CN10	Track time to stock		1
CN11	Easy to Implement		2
CN12	Easy to sustain		2
CN13	Minimize footprint		2
CN14	Cost (regarding program implemented, not overall savings)		2
CN15	Optimize space utilization		1
CN16	Provide logical storage structure		1
CN17	Performance easy to track		2
CN18	Flexibility (Adaptability of program implemented)		1